

Bug Bytes

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GPCA.ORG

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1 - TALKING TO REALTORS

Does everyone out there have lots of WDO work??? Stupid question. With the evaporation of home sales and the elimination of the WDO inspection requirement, many “WDO Departments” within pest management companies have little to do.

However, you can do something. **Talk to realtors!**

We all know that this dry spell can't last forever. Homes will again start moving. During this slow time, meet with realtors and help them understand why they should recommend a WDO inspection to their clients.

On April 2 (Thursday), GPCA has a two hour program at our office discussing this. Nancy Delany (Arrow Exterminators and realtor), Jeff Dunn (Northwest Exterminating), Len Land (Coppermines Pest Control) and David King (Skyline Pest Control) will present a program about “Talking to Realtors”. See attachment for additional information.

2 - MORE TRAINING AVAILABLE!

The support of the GPCA Road Shows has been overwhelming!!!! We have had great crowds at all the programs offered so far – but there are more still planned. Plus we have added a new road show in LaGrange too!!!

All programs (except Gwinnett) offer 6 hours training [3 HPC and 3 WDO] for \$10! For class information go to GPCA.org or call GPCA at 770-417-1881.

Don't miss these training opportunities to get those final hours for your employees:

March 25	Wednesday	Macon
March 26	Thursday	Statesboro
April 7	Tuesday	LaGrange
April 16	Thursday	Augusta
April 29	Wednesday	Rome
April 30	Thursday	Gwinnett (8 hours - \$20 per person)

3 - ELECTIONS UNDERWAY

Two regions have already held elections and more are planned. If you are interested in getting more involved, we encourage you to throw your hat in the ring for Region Director! Odd numbered regions are electing their representatives now for a two year term which begins July 1, 2009 and extends to June 30, 2011.

Region	Current Director	Election information
1	Terry Bowen, Allgood Pest Solutions	Election planned for June
3	Thurmon Morris, Allgood Pest Solutions	Election planned this spring
5	Mike Ely, Garland Services	Heath Knudson, Flexible Pest Services elected
7	David King, Skyline Pest Control	Election planned June 12
9	Ben Satterfield, Allgood Pest Solutions	Election planned this spring
11	John Allen, Pesty John	Election planned this spring
13	Eli Wright, Eli's Pest Control	Election planned this spring
15	Region 5 was merged with Region 12 Currently held by Tommy Kimbrel.	No election this year – will be held in 2010
17	C.J. Green, The Terminator	Randy Martin, Hometec Exterminating elected

4 - SEND IN YOUR PAPERWORK!

Credits earned by the April 30 deadline must be submitted to the Department of Agriculture no later than May 5. This means that if you attend a class and the sponsor fails to submit the material by this deadline, you won't get credit.

We'll get the word out to all our Region Directors – and can assure you that GPCA will send in all CEU's received in our office by the deadline.

5 - COMMISSION

Jeff "Bodine" Sinyard has been reappointed by Commissioner Tommy Irvin to serve another 3 year term on the Structural Pest Control Commission.

"I would like to express my sincere appreciation to you for all of your past work in service to the Georgia Structural Pest Control Commission and the citizens of Georgia. As you are keenly aware, the work of the Commission has grown in both scope and complexity. Your knowledge and expertise have been of tremendous help to both me and other members of the Commission.

"I feel certain that the next few years will demand no less than the same kind of expertise that you have contributed in the past. I am therefore asking that you continue to serve on the Commission for the term July 1, 2009 to June 30, 2012."

Signed Commissioner Tommy Irvin.

6 - DEADLINE TO SUBMIT PCO APPS

Ever wonder when the applications must be received?

It's a little confusing about when deadlines and review takes place for those planning to take the PCO exam. Here's a little chart you might want to keep handy so you won't miss the deadline.

SCHEDULE FOR PCO APPLICATION REVIEW BY COMMISSION			
Deadline for apps to be received by Commission	May 1	Commission Review	June Mtng
Deadline for apps to be received by Commission	Aug 1	Commission Review	Sept Mtng
Deadline for apps to be received by Commission	Nov 1	Commission Review	Dec Mtng
Deadline for apps to be received by Commission	Feb 1	Commission Review	Mar Mtng

GPCA PCOs courses are scheduled to compliment this agenda. PCO classes will start a little before deadlines and finish near the "Review and approval by the Commission". Then PCO class graduates can schedule their exam while the information is fresh on their minds.

7 - NEXT PCO COURSE

GPCA will hold their next PCO course from Thursday September 10 to Monday October 19. NOTE: THIS IS A MONDAY AND THURSDAY schedule – different from previous 6 week courses which were held on Tuesday and Wednesday.

This program will be from 6 to 9 PM at the GPCA office in Norcross. At this time, Randy Martin plans to be the sole instructor for the program. We expect this class to fill quickly so if you would like to participate, please call the GPCA office. Members \$360, nonmembers \$395. Includes Scientific Guide to Pest Control Book (deduct \$95 if you already have the book).

8 - NEXT TRAIN THE TRAINER PROGRAM

GPCA has the only state approved Train the Trainer program available. The next class dates have been set:

Monday	May 4	1 – 5
Monday	May 11	1 – 5
Monday	May 18	1 – 5
Tuesday	June 2	1 – 5

Classes will be held at the GPCA office in Norcross. Instructors include Dennis Judy, Hal Coleman, Craig Goodwin and Charlie Pate. Cost for the program is \$475 per person. See link with these BugBytes for application and further course information.

Note – the Guardians provide one scholarship for a deserving person to attend the Train the Trainer.

9 - Note from Nancy

Does the GPCA or any of its members offer summer internships for college students?

One of our students working on a master's in Plant Protection and Pest Management is looking for a ten-week internship this summer. His background is in horticulture, so he doesn't know anything about urban pest control -- but this might be a good thing (no bad habits to break!).

Dr. Nancy Hinkle, Professor, Dept. of Entomology
Univ. of Georgia, Athens GA 30602-2603 NHinkle@uga.edu (706) 583-8043

10 - GPCA FAMILY

Condolences to Allgood Pest Solutions in the loss of Steve Charles Bannister, age 40, who passed away March 15th at his home from cardiac arrest. Steve was a graduate from Forsyth Central High School and Gainesville College. He was employed with Allgood Pest Control in Lawrenceville, GA.

Condolences to Cook's Pest Control in the loss of their patriarch John Cook. Mr. Cook passed away on March 4 in Decatur Alabama. Mr. Cook was 84 and died from pancreatic cancer. For the full obituary go to: <http://www.legacy.com/Link.asp?I=LS000124723571X>. More information will be included in the next PROFILE about Mr. Cook's contributions to our industry.

We have a new roof – thanks to the Guardians who provided the resources. Special thanks also to Moquin Construction and Liberty Roofing for a beautiful job, neat as a pin and very professional!

Calendar of Events and Training

Tuesday March 24, 2009

GPCA Office 770/417-1881 or 800/465-9827

March 2009

- March 25 – Macon** – Macon Road Show will be held at the Macon Farmers Market, 2055 Eisenhower Parkway, Macon, GA. 31208. The Road Show will offer 2 WDO programs, 1 HPC program, 2 IPM programs and 1 program which will be IPM or PTX call for more information.
- March 26 – Statesboro** – Statesboro Road Show will be held at the Georgia Department of Ag. Building, 151 Langston Chapel Rd., Statesboro, GA 30458. The Road Show will offer 2 WDO programs, 1 IPM program, 1 HPC program and 2 WDO or HPC programs which some are IPM or PTX, call for more information.
- March 26 – Fayetteville** – Region 6 Meeting from 4:00-6:00 pm at Int'l House of Pancakes (IHOP), 705 Jeff Davis Drive, Fayetteville, GA., speaker will be Matt Traylor with Liphatech, 1 hr HPC & 1 hr IPM. Please R.S.V.P. to Mark Wyrosdick at 404-353-5423 or Mark.wyr@gmail.com
- March 31 – Cumming** – Region 17 Meeting from 6:00-8:00 pm at Arrow Exterminators Office, 221 Kelly Mill Road, Cumming. 2 hours IPM, Randy Martin speaker. Please RSVP to Region 17 Director Randy Martin at 770-475-0649.
- March 31 – Athens** – Region 10 Meeting from 1:00 to 5:00 pm at the Athens Regional Library on Baxter Street. Speakers: Don Wilson (Dupont) 2 hours HPC and Dan Givens (UNIVAR) 1 HPC and 1 PTX. Please call Region 10 Director Danny Hopkins (Athens Exterminating) to RSVP at 706-546-7438

April 2009

- April 2 – Norcross** – GPCA is sponsoring *Talking to Realtors* -What's the best way to explain to realtors that it is in their best interest to encourage a WDO inspection? Do you know what to say? 10:00 am – 12:00 pm at GPCA office, 2034 Beaver Run Rd., Norcross, GA. For more information visit our website www.gpca.org or contact GPCA's office at 770-417-1881. Advance Registration up to April 1: \$25 for GPCA members, 1 hr WDO credit. Seating is limited to 40 participants. Call GPCA to register.
- April 7 – Lagrange** – Lagrange Mini Conference will be held at the Best Western Lafayette Garden Inn and Conference Center, 1513 Lafayette Parkway, Lagrange, GA 30240. The Road Show will offer 1 hr IPM, 2 hrs HPC, & 3 hrs PTX. Call or visit our website for more information.
- April 9 – Fayetteville** – Region 6 Meeting from 4:00-6:00 pm at Int'l House of Pancakes (IHOP), 705 Jeff Davis Drive, Fayetteville, GA., speaker will be Tom Nay with BASF, 2 hr PTX. Please R.S.V.P. to Mark Wyrosdick at 404-353-5423 or Mark.wyr@gmail.com
- April 9 – Lawrenceville** – Region 9 Meeting from 6:00-8:00 pm at Kacey's Home Cooking, 520 W. Pike Street, Lawrenceville, GA., speaker will be Rob Cooper with Prentiss, INC., 1 hr IPM & 1 hr HPC credit. No R.S.V.P. is necessary.
- April 13 – Dahlonega** – Region 2 will have an owners and managers meeting sponsored by "Drugs Don't Work". Julie Fogg (UNIVAR) also scheduled speaker.
- April 14 – Villa Rica** – Region 5. Tom Nay speaker. More information coming.
- April 16 – Augusta** – Augusta Road Show will be held at the Best Value Inn, 3023 Washington Road, Augusta, GA. 30907. The Road Show will offer 1 HPC program, 2 IPM programs, 1 PTX program, and 2 WDO programs.

- April 16 – Brunswick** – Region 16 Meeting from 7:00-9:00 pm at Captain Joe's in Brunswick. Dan Givens with Univar will be the speaker, 1 hr IPM & 1 hr PTX. Free to all GPCA members. Please R.S.V.P. to Forester Scarboro at 912-634-2666.
- April 21 – Valdosta** – Region 18 Meeting from 12:00-2:00 pm, The Gold Plate Restaurant, 1104 South Patterson Street, Valdosta, GA. Steve Sullivan with Bell Labs will be the speaker, 2 hrs HPC/IPM credit, Please RSVP to Manuel Snipes at 229-241-9372.
- April 23 – Fayetteville** – Region 6 Meeting from 4:00-6:00 pm at Int'l House of Pancakes (IHOP), 705 Jeff Davis Drive, Fayetteville, GA., speaker will be Walt Weinwurm with Bayer, 1 hr WDO & 1 hr PTX. Please R.S.V.P. to Mark Wyrosdick at 404-353-5423 or Mark.wyr@gmail.com
- April 27 – Marietta** – Region 4 Meeting from 4:00 – 6:00 pm at Cook's Pest Control office, 777 S. Marietta Parkway, Marietta, GA., speaker will be Tom Nay with BASF, 2 hrs IPM credit. Please R.S.V.P. to Ted Veitch at 770-424-8888.
- April 28 – Norcross** – GPCA 4th Tuesday program, 9-11 am, speaker Craig Goodwin, 2 hrs WDO. Free . Call GPCA 770-417-1881 to register.
- April 29 – Rome** – Rome Road Show will be held at the Civic Center, 601 Broad Street, Rome, GA. 30161. The Road Show will offer 1 IPM program, 2 WDO programs, 1 HPC program, 1 PTX program and 1 program of WDO or HPC which may be IPM or PTX, call for more information.
- April 30 – Gwinnett** – Gwinnett Road Show will be held at Gwinnett Technical College, 5150 Sugarloaf Pkwy, Building 600- Room 104, Lawrenceville, GA. 30043. The Gwinnett Road Show will offer 1 HPC program, 4 IPM programs, 2 WDO programs, and 1 PTX program.
- April 30 – Athens** – Region 10 Meeting. Tom Nay, Walt Weinwurm speakers. More information to come.

May 2009

- May 19 – Lawrenceville** – Region 9 Meeting from 6:00-8:00 pm at Kacey's Home Cooking, 520 W. Pike Street, Lawrenceville, GA., Dan Hill with Ensystem will be the speaker with 2 hrs PTX credit. No R.S.V.P. is necessary.
- May 21 – Valdosta** – Region 18 Meeting from 12:00-2:00 pm, The Gold Plate Restaurant, 1104 South Patterson Street, Valdosta, GA. Walt Weinwurm with Bayer will be the speaker, 2 hrs HPC/IPM credit, Please RSVP to Manuel Snipes at 229-241-9372.

Regularly Scheduled Region Meetings

Region 2 - 2nd Monday every month except November, December and January
 Region 5 - 2nd Tuesday every other month
 Region 11 - 4th Thursday every odd month
 Region 13 - 3rd Thursday every month.
 Region 17 - 2nd Tuesday as announced
 Region 18 - 3rd Thursday as announced

TRAINING NOTES

- REMEMBER – YOU CAN NOT GET CREDIT FOR THE SAME COURSE TWICE DURING THE CALENDAR YEAR – YOU WILL ONLY BE ABLE TO GET CREDIT ONE TIME.
- IF YOU ACCRUE MORE IPM HOURS THAN NEEDED, THEY WILL COUNT TOWARD YOUR HPC REQUIREMENTS.
- IF YOU ACCRUE MORE PRETREAT HOURS THAN NEEDED, THEY WILL COUNT TOWARD YOUR WDO REQUIREMENTS.
- CHECK YOUR HOURS ONLINE AT WWW.KELLYSOLUTIONS.COM.